Freelance Senior Product Manager – Payments & Acquiring

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Vilnius, Литва

About the assignment:

Местоположение

Vilnius/Kaunas, Литва

Rate (after tax)

from €3000/Month

Срок

Долгосрочный проект (>12 месяцев)

Extension (project)

Yes

Remotely (optionally)

Yes

Expire On

2026-10-31 *(через 14 часов)*

Description

Project: Fintech

Location: ES

Start Date: ASAP

Duration: 12 months

Language: English

Role Overview:

Baltic Amadeus client is looking for a **Senior Product Manager – Payments & Acquiring** under a **B2B (business-to-business) contract** to own and shape its Card Acquiring proposition across card-present and e-commerce payments, driving product growth, innovation, and commercial performance.

Key Responsibilities:

- Own and execute the product strategy for Card-Present and e-commerce acquiring, aligned with business objectives and market opportunities.
- Lead the development and scaling of **POS and e-commerce** acquiring propositions, including unattended POS use cases where relevant.
- Actively monitor market trends, analyze customer needs, identify opportunities, and respond to competitor activities.
- Own product and feature planning, development, testing, launch, and continuous optimization.

- Drive acquiring economics and commercial performance, including merchant pricing, interchange, scheme fees, processor costs, and profitability.
- Lead cross-functional teams and **make product decisions, challenge technical solutions, and represent the product** with external partners.
- Establish scalable business processes and ensure effective handover to responsible teams.

Must-Have Requirements:

- 5+ years of Product Management experience, with significant experience in **payments, fintech, banking, or financial services.**
- Proven experience launching, developing, or scaling **Card-Present acquiring / POS products**, combined with strong e-commerce acquiring experience.
- Strong understanding of CP and CNP acquiring, payment processing, authorization, settlement, and the broader card-payment ecosystem.
- Experience working with payment processors, POS terminal vendors, gateways, acquirers, acquiring banks, or card schemes.
- Strong understanding of acquiring economics, including merchant pricing, interchange, scheme fees, processor costs, and acquiring profitability.
- Experience with **Visa, Mastercard, AMEX, Apple Pay, and Google Pay.**
- Knowledge of legislation, standards, and regulatory requirements applicable to payment and acquiring products.
- Strong analytical, commercial, and strategic mindset, with the ability to make data-driven product decisions.
- Strong communication, stakeholder-management, and leadership skills, with the ability to influence technical, commercial, and senior stakeholders.
- Proficiency in English (spoken and written).
- Experience with **Open Banking / A2A payments** is a strong advantage.
- Experience with SQL, databases, SDLC, Jira, and Confluence is an advantage, but not a core requirement.

Required Skills

ROLE EXPERIENCE

Product Owner 5-6 years Product Manager 5-6 years